

# Appendix A: Goals And Objectives

## Master Of Science In Information Technology Management Program

### Management Information Systems Program's Goals and Objectives

The major in management information systems develops the skills needed to develop systems that meet the various objectives of a business organization. Since the information systems development strategies within a firm have changed over the last few years from internal development of systems acquisition, the role of MIS programs have also changed dramatically. These programs have to train students not only in the development of systems if the students are looking for careers in software development firms, but also in the end-user application development using high-level graphical languages such as VBasic and HTML. The MIS program at Oakland University, hence, is oriented to training students in both the conventional systems development approaches as well as Graphic User Interface (GUI) based application development.

The students start with a general understanding of desktop software and MIS foundations, and move to two basic courses: systems analysis and design, and data base management. These two provide the student the opportunity to understand how to translate user requirements to computer system specifications and implement a part of the system using data bases. In addition, to better introduce the system to physical system implementation, the students are exposed to programming concepts in C++ and/or Visual Basic. In addition, the students are exposed to advanced information technology and application concepts such as Web-development (for e-commerce type applications), network foundations (for understanding the way organizations are networked today) and decision support systems (to model business decisions), etc.

The learning objectives of this degree represent the common body of knowledge and skill categories established by Association of Computing Machinery (ACM) and other IS organizations such as Association of Information Systems (AIS). The curriculum is continuously revised to reflect the needs of the changing business environment and both the MIS club, which brings various industry representatives to campus, and our membership in SIM (Society of Information Management), give us opportunities for gathering up-to-date information on business and IT/IS trends. The curriculum is also consistent with the SBA mission in terms of advancing students' knowledge and abilities, specifically in the application of technology.

The faculty as a group engages in service (membership in SIM as well as participation in faculty research seminars), research (publish in various reputed MIS journals and present at national as well as regional conferences), and teaching (using various advanced tools and techniques) in the areas mentioned above. In addition, faculty use professional development opportunities to remain current and share this knowledge with students and the community using annual conferences and joint-research investigations. MIS Faculty members also collaborate with other

OU faculty, industry representatives, and students in pursuing specific research or exploratory type activities.

# Appendix B: Programs At Other Universities

## Master Of Science In Information Technology Management Program

									Appendix B
<u>Local Management Information Systems, Information Technology and Computer Science Related Programs</u>									
					AACSB				
	University/College	Program	School	Dept	Accredited	Est. Enrol.	Credits	Target Audience	Comments on Emphasis
1	Central Michigan University	Master of Science in Information Systems	College of Business Administration		Yes	85	30	The Master of Science in Information Systems is designed for the individual who may not have an undergraduate Information Systems (IS) degree or related emphasis. It serves those market segments where an IS graduate degree is preferred: individuals entering systems positions; those who wish to teach computer applications and IS at community and four-year colleges; and those who will work with IS in areas such as hospital administration and law enforcement.	
2	Wayne State University	MBA	School of Business Administration	Information Systems and Manufacturing	Yes	30	36+pre-core	Trying to get working professionals from all over Metro Detroit.	
3	University of Michigan - Ann	MBA	School of Business	Computer and Information	Yes		60		New e-Lab, e-commerce courses,

	Arbor		Administration	Systems					focus on "Techno-MBAs"
4	University of Michigan - Ann Arbor	Master of Science in Information	School of Information		Not a business school	100	48		archives and record management, HCI, information economics/mgt/policy, library and information services
5	Oakland University	Master of Science in Information Systems Engineering	School of Engineering and Computer Science	Computer Science and Engineering	Not a business school	Pending Approval	32	The master in ISE is primarily aimed at individuals who want to focus on building information systems. It strives to provide a more practice-oriented course setting.	
6	University of Michigan - Dearborn	Master of Science in Information Systems & Technology	College of Engineering and Computer Science	Industrial and Systems Engineering & Computer Engineering	Non-Business	8	30	"Students who want to complement, extend, and integrate technical and organization knowledge on information systems", "students who possess either technical knowledge about computers and IS, or knowledge about information needs and IS requirements in organizations, but who want	Emphasis in business processes and ERP, functional areas in manufacturing and service industries

								to expand their knowledge in a constructive way"	
7	University of Michigan - Ann Arbor	Master of Computer Science and Engineering	College of Engineering	Electrical Engineering and Computer Science	Not a business school	200	30	Highly technical engineers	hardware, software, intelligent systems, VLSI
8	Michigan State University	Master of Computer Science and Engineering	College of Engineering	Computer Science and Computer Engineering	Not a business school	40	30	Highly technical engineers	
9	Baker College	MBA		CIS	No		50	The Computer Information Systems concentration has been designed for managers who work (or desire to work) with and understand the information resources of their companies	"MBA for busy people", on-line option
10	Lawrence Technological University	Master of Science in Information Systems	College of Management				30+pre-core	Working students. "Enhance the graduate's performance in managerial	New e-commerce and database technology concentrations (Jan 2001)

								positions by helping him or her develop skills in both professional information systems and leadership."	
11	Walsh College	Master of Science in Business Information Technology			No	107	36-42	It is designed for the business professional that has responsibility for planning, integrating, operating and/or improving business information technology systems	

# Appendix C: Comments From Industry

## Master Of Science In Information Technology Management Program

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### **Michele Chulick, Director - Corporate Operations Analysis Beaumont Hospital**

Interesting that you sent this. I have an employee who finished her MBA last June, and has heard about the potential of this program. She is very interested in the opportunity that this program presents to forward her knowledge.

This would be a fabulous Master's program and one that has great applicability in today's management circles. The process that we are following to implement Oracle applications is clearly something that would be part of curriculum for this program.

### **John V. Cipriani Business Systems Analyst/Software Support Supervisor Eaton Corporation**

Mohan:

It looks very interesting. I might take a few courses myself.

### **Joe Mawhinney Director of IS Durakon Industries, Inc.**

Dr. Tanniru,

I have reviewed the 4 page overview of the Master's in IT Management program that is being proposed at Oakland University. I STRONGLY support this program as it is presented. I believe there is great value in offering a masters program that has an information technology focus. The breadth and scope of IT in today's business world requires a wealth of knowledge and foresight. The opportunities available in the IT arena surely warrants further education with better focus within that field.

Durakon Industries currently has two candidates for the program. They were planning to start the standard MBA program, however they will be in contact with you to see what steps are needed to pursue enrollment in this program.

### **Tom Hammond President, AIT**

Mohan, as President of Advanced Industrial Technologies, which consists of four technology companies, I give a strong endorsement to this program.

If it was implemented, I would recommend two to three people in my company to strongly consider this program to provide a strong platform for growth in our business.

My one comment regarding this program is a recommendation that you add a course on Change Management in IT Strategy. Potentially this topic is included in your Organizational Management Course or Program Management, but if it is planned in either of these courses, I believe it needs to be an extensive element. On leading businesses into the future, I found this to be such a key element of any new process redesign with or without IT implementation.

**Jack W. Van Tiem**  
**Vice President, IT & Master Vendor Operations**  
**MSX International**

We will encourage folks to enroll in this program.

**Stuart D. Doyle**  
**President, EDS Delphi**

Mohan, thank you for the opportunity to review the materials for the Master's program in Information Technology Management at Oakland University. I believe that Oakland University must have a masters program in Information Technology if the University is to be recognized on a both a national and international basis. In my opinion to not have such an offering would make the University not competitive with similar Universities. I would personally provide a strong endorsement for the approval of such a program and would personally encourage EDS and other executives to attend the program. If I can help in any way with the approval of the program with the Oakland University faculty please let me know.

**J. Robert Miller**  
**EDS Information Solutions Midwest Region**

I'm sorry for the delay in responding. I was on vacation last week. I have had the opportunity to review the details for your proposed addition to the Graduate Program. Your proposed Master's of Information Technology Management degree will be a valuable addition to what I consider a strong IT curriculum. After reviewing the course requirements, I strongly endorse the addition of this degree to your program. As you know, EDS is an active participant in many Oakland programs. We are also one of the largest employers of IT professionals in the world.

**Keith Ensroth**  
**Kelly Services**

I think this proposed program has some great potential value. In my career, I have seen the need to be able to facilitate strong business leaders into an IT leadership role, as well as the need to bring IT professionals with management aspirations into a mindset that helps them apply technology to deliver real business value (not just technology for technology's sake). Personally, I would give this a strong endorsement. However, I defer to Tommi re: making that a general Kelly endorsement.



Based on that approach, I would suggest a few changes to the document.

In the Overview paragraph, I would more strongly focus the fact that, whether you are coming from a business or an IT background, the end goal is the same: using IT for competitive advantage. Therefore, I would drop the "develop desktop applications in support of their need" from the business side of the equation, and refocus the "latest technologies" from the IT side to say that it is "the latest technologies that enable the business to use IT for competitive advantage." I tried to picture myself as each of your three audiences approaching the program and found a few possible modifications to the first part of the program plan. If I were a business professional (non-IT), I have to have the management core as 12 courses in an MBA program. However, my IT colleague has the option of waiving his/her prerequisites based on experience. This doesn't seem to be "fair." On the flip side, as an IT professional, I would probably come in with sufficient experience to waive the IS Management Core and the IT Foundation, but have need of all of the Management Core. Why couldn't my waiving of the IT Foundation be replaced with some of the Management Core, not just with electives?

All the elective courses look very good. The only concern I had was the placement of E-Commerce in "IS Development" together with what looks like all technical courses. I believe there is probably an equal need for an E-Commerce course that is focused on business transformation, than just one that focuses on technology. Overall, great job!

**Tommi White, CIO**  
**Kelly Services**

I totally agree with Keith Ensroth's comments.

**John Crary, CIO**  
**Lear Corporation.**

Mohan, this course of study looks excellent. This is exactly what I had in mind when we discussed this. The waiver of classes for prior work or experience is especially important to working executives. What's the next step?

**Charles Weingart, Director, M&W Systems**  
**DaimlerChrysler**

Mohan - Hello - hope you are well.

As you know, I can not speak for the DaimlerChrysler corporation regarding your request. We are a very large corporation and have very large corporation rules regarding recommendations like your request. That brings up an interesting point. The one thing you might want to add to the proposal is that a course on legal be added. In today's information technology world issues like copyright laws, patents, intellectual property, and even press release policy must be considered part of the toolkit for the IT professional.

I can say after reviewing your information that you would get my strong support. I would suggest to those employees that come to me asking advice on education possibilities that they

consider this program to continue their education. Many employees come to the leadership of ITM to ask which schools and which programs can be used to improve their knowledge base and potentially improve their career opportunities. This proposal reads to be 100% on target for the employee that I talk with.

Your proposal also contains many of the topics and specific subjects that are also a part of the current DaimlerChrysler Information Technology Management (ITM) strategy for the next one to five years. That strategy has been accepted as a global strategy, not just a strategy for the Chrysler group or for the North American market place.

As you know, DaimlerChrysler ITM is already impressed with the quality and quantity of students we have hired from your programs at Oakland. In fact, several recent Oakland grads are members of our high potential group within ITM. They represent the largest number of students by school in the Information Technology Management - Development Program. The program contains only 19 members in total and of that, seven are Oakland graduates!

I look forward to this proposed program becoming one more way to improve the quality and quantity of highly skilled IT professionals available in the Michigan market.

I hope my comment helps you because if you're successful then in turn I become successful!

**Fred Shuh, E-Commerce Program Manager**  
**gedas, a subsidiary of Volkswagen of America**

I think this would be a great program. I asked one of our developers to take a look at this program. Below you will find his thoughts.

Developer's comments:

I think this would be a very good program. Just several thoughts:

1. Software Engineering: should be in IT foundation or at least an elective course
2. Elective courses on the business side:
  - a. IT Corporate Strategy
  - b. International Business Administration
  - c. Small and Midsize IT Company growth strategy
3. Elective on the IS side (Telecommunication Technology including wireless, broad-band, etc.)

# Appendix D: Proposed Course Offerings

Master Of Science In Information Technology Management Program

<b>Proposed Course Offerings</b>									
		<b>Fall 2001</b>		<b>Winter 2002</b>		<b>Spring 2002</b>		<b>Summer 2002</b>	
<b>Undergrad</b>	<b>Pre Core</b>	MIS 200	Personal Productivity	MIS 200	Personal Productivity	MIS 200	Personal Productivity		
		MIS 200	Personal Productivity	MIS 300	Mgmt Information Systems				
		MIS 300	Mgmt Information Systems	MIS 300	Mgmt Information Systems			MIS 300	Mgmt Info Systems
		MIS 300	Mgmt Information Systems	MIS 300	Mgmt Information Systems				
		MIS 300	Mgmt Information Systems	MIS 300	Mgmt Information Systems				
	<b>Core</b>	MIS 304	Database Management	MIS 304	Database Management	MIS 316	Systems Analysis	MIS 304	Database Management
		MIS 304	Database Management	MIS 304	Database Management				
		MIS 316	Systems Analysis	MIS 316	Systems Analysis				
		MIS	Systems	MIS 316	Systems				

		316	Analysis		Analysis				
	<b>Electives</b>	MIS 405	Business Data/Telecom	MIS 405	Business Data/Telecom	MIS 405	Business Data/Telecom	<b>MIS 442/642</b>	<b>Supply Chain Management</b>
		<b>MIS 426/626</b>	<b>Web Application Development</b>	<b>MIS444/644</b>	<b>Simulation in Management</b>				
		MIS 436	Decision Support Systems	<b>MIS 480/680</b>	<b>Web Page Development</b>				
		<b>MIS 480/680</b>	<b>Ecommerce</b>						
	<b>Capstone</b>			MIS 650	IT Management and Strategy				
	<b>Electives</b>	<b>MIS 525</b>	<b>Bus Process Innovation</b>	<b>MIS 525</b>	<b>Bus Process Innovation</b>	<b>MIS 646</b>	<b>Data Ware. and Mining</b>	<b>MIS 638</b>	<b>Knowledge Mangement</b>
		MIS 618	Network Design and Eval	MIS 624	Advanced Bus. Applications	MIS 606	Advancd Database		
		MIS 622	Business Applications Dev.	MIS 638	Knowledge Management	MIS 525	Bus Process Innovation		
		MIS 516	Software Project Mgmt						
	<b>IT</b>	MIS 514	Systems Analysis						
	<b>Core</b>	MIS 504	Intro to IS Mgmt	MIS 515	Systems Design				

		<b>MIS 505</b>	<b>Technology of IS</b>	MIS 505	Technology of IS				
		MIS 524	Enterprise Info Systems	MIS 524	Enterprise Info Systems	MIS 524	Enterprise Info Systems	MIS 524	Enterprise Info Systems
		MIS 524	Enterprise Info Systems	MIS 524	Enterprise Info Systems				
				MIS 524	Enterprise Info Systems				
<b>Graduate</b>									
		<b>Fall 2001</b>		<b>Winter 2002</b>		<b>Spring 2002</b>		<b>Summer 2002</b>	
			22		21		7		5
					43				
			FTE Analysis:		8.6 FTEs to cover Fall and Winter		12 Courses in Spring and Summer. 6 of 12 can be covered by faculty during		
					8.4 FTEs available (See Appendix G)		spring/summer of 2002. Part time or adjunct required for 6 courses.		
<b>Notes:</b>	<b>MIS 524 required in MBA program</b>								
	<b>MIS 525 required in old MBA program</b>								
	<b>Master Program Courses are in bold.</b>			<b>The Template represents a two year repeating pattern of courses</b>					

# Appendix E: Resource Comparisons (98-99) & (2001-02)

Master Of Science In Information Technology Management Program

<b>Resource Comparison of MIS Program in 1998-99 and 2001-02</b>									
<b>(With New Masters Program)</b>									
<b>Fall 1998 MIS Classes</b>		<b>Winter 1999 MIS Classes</b>		<b>Fall 2001 MIS Classes</b>			<b>Winter 2001 MIS Classes</b>		
MIS 200	Persnl Product/Info Tech	MIS 200	Persnl Product/Info Tech	MIS 200	Persnl Product/Info Tech	MIS 200	Persnl Product/Info Tech		
MIS 300	Mgt Information Systems	MIS 300	Mgt Information Systems	MIS 200	Persnl Product/Info Tech	MIS 300	Mgt Information Systems		
MIS 300	Mgt Information Systems	MIS 300	Mgt Information Systems	MIS 300	Mgt Information Systems	MIS 300	Mgt Information Systems		
MIS 300	Mgt Information Systems	MIS 300	Mgt Information Systems	MIS 300	Mgt Information Systems	MIS 300	Mgt Information Systems		
MIS 300	Mgt Information Systems	MIS 300	Mgt Information Systems	MIS 300	Mgt Information Systems	MIS 300	Mgt Information Systems		
MIS 304	Database Management	MIS 304	Database Management	MIS 304	Database Management	MIS 304	Database Management		
MIS 316	Systems Analysis	MIS 316	Systems Analysis	MIS 304	Database Management	MIS 304	Database Management		
MIS 316	Systems Analysis	MIS 316	Systems Analysis	MIS 316	Systems Analysis	MIS 316	Systems Analysis		
MIS 405	Business Data/Telecom	MIS 416	Advanced Systems	MIS 316	Systems Analysis	MIS 316	Systems Analysis		



				<b>Master Program Courses Bolded</b>						
20 Sections	4.0 FTEs	19 sections	3.8 FTEs	22 Sections	4.4 FTEs		21 Sections	4.2 FTEs		
		<b>39 Total Sections 7.8 FTEs</b>					<b>43 Total Sections 8.6 FTEs</b>			
Faculty	Lauer	5		Faculty	Lauer	5				
	Sharma	5			Sharma	5				
	Mathieson (chair)	2			Mathieson	5				
	Hough	5			Tanniru (ATiB classes)	0				
	Tanniru (ATiB classes)	0			Sugumaran	5				
	Tower	5	<b>4.4 FTEs</b>		Setzekorn	5				
		22			Isken	5				
					Deng	5				
					Rajagopalan	5				
					New Chair	2				
						42	<b>8.4 FTEs</b>			



# Appendix F: Library Holdings

## Master Of Science In Information Technology Management Program

### MEMORANDUM

TO: Professor Vijayan Sugumaran  
School of Business Administration

FROM: Mildred H. Merz  
Coordinator for Collection Development

and

Shawn V. Lombardo  
Librarian Liaison to the School of Business Administration

SUBJECT: Library Collection Evaluation for proposed Master's in IT Management

DATE: December 5, 2000

In preparing this report to assess the Library's ability to support the proposed master's degree in IT Management we used a number of approaches. We consulted the proposal you provided dated 11/1/00, referred to articles you mentioned that rank journals in the area of management information systems (listed at end of report), reviewed recent book acquisitions of the Baker Library of the Harvard Business School ([www.library.hbs.edu](http://www.library.hbs.edu)), met with you, and checked several periodical and book vendor indexes.

### Collection Strengths

The Library does have current subscriptions to the top ranked journals in management information systems. It subscribes to what Hardgrave and Walstrom in their article refer to as the "top tier" journals (MIS Quarterly, Information Systems Research, Management Science, and Communications of the ACM). Of the next 9 journals in importance (described by them as "outstanding") the Library has 8—with the 9<sup>th</sup> appearing in Appendix A as a journal to consider adding. To support programs for the School of Engineering and Computer Science the Library subscribes to many journals in the area of computer science that are also quite relevant to this program—especially the journals, proceedings, and newsletters of the Association for Computing Machinery and the IEEE transactions. The Library also has surprisingly strong collections of books on computer security and Java and JavaScript.

Since students rely heavily on journal indexes to identify relevant articles to write papers and prepare projects, it is quite important that the Library provide online databases related to their

coursework. The Library subscribes to the premier business index, ABI/Inform. At the moment we have access to it both through FirstSearch and through ProQuest. Both are searchable by OU students, staff, and faculty from campus and from their homes or places of work. Some of the articles indexed in ABI contain not only very helpful abstracts but also links to the fulltext of articles from several journals relevant to IT Management. Some of the journals with fulltext articles in ABI include Journal of Management Information Systems, MIS Quarterly, Supply Management, and Technology Analysis & Strategic Management. The Library also has print subscriptions for the first two titles, but not for the second two. (The FirstSearch version links to fulltext while the ProQuest version includes full graphics and text of many articles.) ABI does not index the more technical/computer science oriented journals. For that aspect of information technology, students will need to use "Web of Science"—an online database that we have added recently which is the online equivalent of Science Citation Index.

Through its InterLibrary Loan unit, the Library provides students and faculty with the ability to secure photocopies of articles from journals it does not own and borrow books not in its collections. While I am suggesting that the Library should increase its holdings of journals and books for this program, it would never be possible for the Library to own every item a student or faculty member might need for research. We are quite fortunate that ILL is becoming ever more efficient and able to secure materials in ever shorter timeframes. ILL can usually obtain photocopied articles in a week or less with books taking longer since they must be shipped. Graduate students and faculty also have available to them the *Uncover* document delivery service for times when they need journal articles in 24 hours or less. Of course, this presumes that *Uncover* includes the journal within its collections (not all titles listed in Appendix A are available through *Uncover*). Fortunately the European Journal of Operational Research is available for \$30 per article, but Industrial Management and Data Systems does not have recent articles available through *Uncover*. Graduate students are allowed to order up to 10 articles a term as long as each article costs under \$35 each. This service is funded by the Library and through a grant from the OU Credit Union.

As mentioned earlier, the proposed program will benefit from the support the Library already provides programs in engineering and computer science. The proposed master's in Information Sciences Engineering from the Department of Computer Science and Engineering will provide still additional support for IT Management if it is approved and funded. Many of the library resources that we will purchase to support Information Sciences Engineering will have direct relevance to IT Management also. Both programs share interests in data mining and data warehousing, in e-commerce and Enterprise Resource Planning , and in information security.

### **Collection Needs**

While the Library does have several of the basic journals related to information technology and does benefit from ongoing availability of ACM and IEEE journals, it lacks a number of important journals and professional magazines which frequently contain articles of direct relevance to courses projected for this program. The non-asterisked titles in Appendix A are all periodicals which showed up repeatedly when we searched ABI/Inform (but are not available fulltext there) using subjects related to these courses. The asterisked titles, many of which were also frequently cited in ABI, are ones in which faculty for the proposed program have published.

Obviously, there are some significant titles on the list which are too expensive even to consider (European Journal of Operational Research at \$3,727 per year and Industrial Management and Data Systems even more outrageously priced at \$6,999 per year). Nevertheless, the \$5,000 that we have allocated for year one purchase of journals should allow the Library to get subscriptions to the titles that will be most in demand by students in the program. In all cases we will seek to obtain subscriptions in online form if at all possible.

In addition to journal articles, students also need books to support their research needs. Books fulfill needs for basic information about a topic, for thorough coverage of a subject, and for introductory "how-to-do-it" explanations concerning software, procedures, etc. A review of currently available books relevant to the proposed courses revealed over 130 relevant titles we do not own. There are between 40 and 50 new titles published each year. To get the program off to a strong start we have budgeted for the purchase of around 50 titles in year one (\$2,500) and around 25 titles each year after that (\$1,250).

We did not budget for another resource that would also be useful. The Library does not subscribe to the highly important and very expensive INSPEC database which includes Computer and Control Abstracts. Annual cost of this database is over \$28,000. Unfortunately, there are a few important IT journals which are only indexed there.

As with most programs, resources needed for this degree will benefit other programs as well. Journals and books purchased for graduate students in IT Management will be used not only by them but also by MBA students, by undergraduates in management information systems and other business related disciplines, and by students in computer science. The funding suggested in Appendix B is modest, but it is very necessary to provide support for students to be able adequately fulfill the requirements of the program—and not to be highly frustrated by a lack of the resources they need. Students expect essential library materials to be available here and not just at other area libraries.

Below are the articles we consulted when finalizing titles included in Appendix A:

Hardgrave, Bill C. and Kent A Walstrom. "Forums for MIS Scholars." Communications of the ACM, 40.11 (November 1997), 119-124.

Walstrom, Kent A. and Lori N. K. Leonard. "Citation Classics from the Information Systems Literature." Information & Management, 38 (2000), 59-72.

Whitman, Michael E., Anthony R. Henrickson, and Anthony M. Townsend. "Research Commentary. Academic Rewards for Teaching, Research, and Service: Data and Discourse." Information Systems Research, 10.2 (June 1999), 99-109.

cc: Randy Hansen  
Elaine Didier

## Appendix A

## IT Management Journals to Consider for Subscription

- \**Behaviour and Information Technology* (Taylor & Francis) WoS \$598  
*CIO* (CIO) ABI \$69
- \**Computers & Operations Research* (Elsevier) ABI, WoS \$1,945  
*Computers in Industry* (Elsevier) ABI, WoS \$868  
*Computing Canada* (Plesman) ABI \$74  
*European Journal of Information Systems* (Palgrave) ABI, WoS \$319
- \*\**European Journal of Operational Research* (Elsevier) ABI, WoS \$3,727
- \**Expert Systems* (Blackwell) WoS \$329  
*I/S Analyzer Case Studies* (United Commun Grp) ABI \$495
- \**Industrial Management and Data Systems* (MCB University Press) ABI, WoS \$6,999
- \*\**Information & Software Technology* (Elsevier) ABI, WoS \$727
- \**Information Processing and Management* (Elsevier) ABI, WoS \$981
- \**Information Systems Journal* (Blackwell) WoS \$394
- \**International Journal of Computer Applications in Technology* (Inderscience) WoS \$400  
*International Journal of Information Management* (Elsevier) ABI \$575  
*International Journal of Project Management* (Elsevier) ABI \$763  
*International Journal of Technology Management* (Inderscience) ABI, WoS \$950
- \**Journal of Computer Information Systems* (Society of Data Educators) WoS \$125
- \**Journal of Information Technology* (Routledge) WoS \$520
- \**Journal of Intelligent Manufacturing* (Kluwer) WoS \$680  
*Journal of the American Society for Information Science and Technology* 1997 cut ( Wiley) ABI \$1,380  
*Journal of the Operational Research Society* (Palgrave) ABI, WoS \$751  
*Manufacturing Systems* (Cahners) ABI \$85
- \*\**Organization Science* (Institute of Management Sciences) ABI \$202

Total cost of all journals on list=\$23,230. Total cost of all titles minus two over \$3,000=\$13,230.

\*Titles in which faculty for program publish.

\*\*Interloaned.

ABI=ABI/Inform, online index to business journals and magazines

WoS=Web of Science, online equivalent to Science Citation Index.

### Appendix B—Budget

#### Library Materials Costs

	Year 1	Year 2	Year 3	Year 4	Year 5
Serials subscriptions	\$5000	\$5500	\$6500	\$7205	\$8425
Books	\$2500	\$1250	\$1312	\$1378	\$1447
Serial backfiles	0	\$2000	\$2000	0	0

<b>Total Annual Cost</b>	<b>\$7500</b>	<b>\$8750</b>	<b>\$9862</b>	<b>\$8583</b>	<b>\$9872</b>
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Presumes 10% increase in cost of serial (i.e., journal) subscriptions each year and 5% increase in cost of books each year, with addition of \$500 worth of new journals in year 3 and year 5.

## Appendix G: Sample Curricula

Master Of Science In Information Technology Management Program

	<b>Plan A One Year</b>	<b>Plan B Two Years</b>
	(32 credits)	(38 credits)
	Assumes Mgmt and IS core is completed	Assumes Mgmt core is completed
Fall 2001	Systems Analysis	Intro to IS Management
	Software Project Management	Technology of IS
	<b>Business Applications Development</b>	
	<b>E-Commerce</b>	
Winter 2002	Systems Design	Systems Analysis
	<b>Simulation in Management</b>	Systems Design
	<b>Advanced Business App. Development</b>	
Spring 2002	<b>Network Design and Evaluation</b>	<b>Knowledge Based Systems</b>
	<b>Knowledge Based Systems</b>	<b>Simulation in Management</b>
		Software Project Mgmt
Summer 2002	<b>Bus Process Innovation</b>	
	Project	<b>Bus Process Innovation</b>

		<b>Supply Chain Management</b>
Fall 2003		
		<b>Web Application Development</b>
		<b>Business Applications Development</b>
Winter 2004		
		<b>E-Commerce</b>
		IT Management and Strategy
These sample are based on planned electives for 2000 - 2004.		
The electives listed are already in the current curriculum and will be taught during these semesters, whether or not the new program is approved.		
Other combinations of electives are possible, given what is planned (see Appendix E).		
Electives are in bold.		

## Appendix H: Budget Projections For Five Years - Revised 3/14/01

### Master Of Science In Information Technology Mangement Program

					<b>Appendix H</b>
<b><u>Budget Projections for Five Years</u></b>					
Revenue					

Description	Year 1	Year 2	Year 3	Year 4	Year 5
Students Enrolled	25	50	50	50	50
Credits Enrolled per student per year	18	18	18	18	18
Tuition per Credit Hr	\$ 233.81	\$ 240.82	\$ 248.05	\$ 255.49	\$ 263.16
Total Credit Hrs per year	450	900	900	900	900
Total Tuition per year	\$105,214.50	\$216,741.87	\$223,244.13	\$229,941.45	\$236,839.69
Course Fees	\$ 5,400.00	\$ 10,800.00	\$ 10,800.00	\$ 10,800.00	\$ 10,800.00
Total Revenues per year	\$110,614.50	\$227,541.87	\$234,044.13	\$240,741.45	\$247,639.69
*Credits enrolled per year per student assumes 6 credits fall, 6 credits winter, 3 credits spring and 3 credits summer.					
(assumes 25 admits/year, 18 credits/year and approx 36 credits to complete the program)					
**Course Fees are calculated at \$12 per credit hour.					
++Tuition is calculated at \$227*1.03 for year one with an annual increase of 3%.					
Expenditures					
Marketing and Mailing Costs	\$ 20,000.00	\$ 10,000.00	\$ 10,000.00	\$ 5,000.00	\$ 5,000.00
Clerical Support (15 hrs casual)	\$ 11,475.00	\$ 11,819.25	\$ 12,173.83	\$ 12,539.04	\$ 12,915.21
Fringe Benefits	\$ 906.53	\$ 933.72	\$ 961.73	\$ 990.58	\$ 1,020.30
Travel (Recruitment)	\$ 4,000.00	\$ 2,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00
Telephone	\$ 200.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00
Library Costs	\$ 8,000.00	\$ 9,000.00	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00
Supplies and Services	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00
Graduate Assistant Stipends	\$ 25,000.00	\$ 25,750.00	\$ 26,522.50	\$ 27,318.18	\$ 28,137.72

Graduate Assistant Tuition and Fees	\$ 24,622.90	\$ 25,325.79	\$ 25,976.01	\$ 26,645.74	\$ 27,335.57
Equipment	\$ 10,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00
Total Expenditures	\$107,204.43	\$ 92,928.76	\$ 94,734.07	\$ 91,593.55	\$ 93,508.81
Annual wage and graduate assistant stipend increases calculated at 3%.					
Graduate Assistant Stipend calculated at \$5,000 for first year with 3% increase annually.					
See Appendix F for a detailed report of library costs.					
Net Institutional Profit:	\$ 3,410.08	\$134,613.11	\$139,310.05	\$149,147.90	\$154,130.89

# Appendix I: Course Outlines

## Master Of Science In Information Technology Management Program

### Business Core

ACC 512 Accounting (Financial/Managerial) 3  
MKT 560 Marketing 3  
ORG 530 Organizational Behavior 3  
POM 521 Operations management **OR** 3  
FIN 533 Finance 3

### IS Core

MIS 504 Introduction to IS Management 3  
MIS 505 Technology of Information Systems 3

### IT Foundations

MIS 514 Systems Analysis 3  
MIS 515 Systems Design 3  
MIS 516 Software Project Management 3

### Electives



## **Courses related to IS Development in Networked Organizations**

MIS 618	Network Design and Evaluation 3
MIS 620	E-Commerce 3
MIS 622	Business Applications Development 3
MIS 624	Advance Business Applications Development 3
MIS 628	Web Application Development 3

## **Courses related to IS Strategy and Management**

MIS 525	Business Process Innovation 3
MIS 640	Enterprise Resource Planning 3
MIS 642	Supply Chain Management 3
MIS 648	Topics in Information Technology Management 3

## **Courses related to Data and Decision Management**

MIS 606	Advanced Database Management Systems 3
MIS 636	Decision Support Systems 3
MIS 638	Knowledge Management 3
MIS 644	Simulation in Management 3
MIS 646	Data Warehousing and Data Mining 3

## **Capstone Course**

MIS 650	IT Management Strategy 3
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## **Introduction to IS Management**

MIS 504  
New Course

### **Course Description**

Management largely involves management of information. To the extent that technology enables this management of information, changes in technology will entail managerial changes in the way resources are measured, allocated and organized. Effective management requires cognizance of the relationships between technology, strategy, structure, processes, roles, and external environment to maintain congruence with the new technology and to thereby leverage its capabilities. As previous constraints are radically reduced or eliminated, business strategies, structures, processes and roles must be re-adjusted so as to optimize firm productivity and profitability.

### **Learning Objectives**

- Recognize the relationships between business pressures, organizational responses, and information systems.
- Define computer-based information systems and IT. Understand various information systems and their evolution, and categorize specific systems. Identify the major support systems and relate them to managerial functions.
- Understand information architecture and infrastructure. Compare legacy systems, client/server architecture and enterprise-wide computing and analyze their interrelationship.
- Understand strategic information systems (SIS), explain their advantages, and describe/discuss representative SIS and the competitive advantage they provide.
- Understand the resource-based view, Porter's competitive forces model and value chain model, and several frameworks that show how IT supports the attainment of competitive advantage.
- Understand the various ways in which communication is executed over the Internet.
- Understand group support systems and how they help decision making in most organizations today.
- Understand electronic commerce, its dimensions, benefits, limitations and its process of operations. Categorize practical applications based on B2B and B2C support levels.
- Understand ethical and other impacts of technology on individuals, society and organizations.
- Understand the facts and issues related to transaction processing systems and innovative, functional, and supply chain integration in an organization. Understand how IT supports the core transactions in an organization.
- Understand support technologies for executives and managers. Discuss systems such as DSS and EIS, and different issues related to these.
- Understand the handling of the increased amount of information in both external and internal databases, including approaches such as data warehousing, data mining, online analytical processing, and knowledge bases.
- Understand the concepts of intelligent systems such as AI systems, expert systems, intelligent agents and virtual reality-based systems; and the concepts of fuzzy logic and neural networks.
- Understand the planning process for an IT infrastructure and the four stage model of information systems planning, and the importance of aligning information systems plans with business plans.
- Understand issues related to the economics of IT. Understand the "productivity paradox", charge back and outsourcing.
- Understand the major approaches to implementing IT- from the traditional system development life cycle to prototyping, rapid application development, and finally, an object-oriented approach.
- Understand issues related to the management of IT resources, roles of information systems departments and end-users, and protection of information resources from disasters and crisis.

## Topical Outline

Session 1. Organizations, Environments and IT.

Session 2. Information Technologies : Concepts and Management.

Session 3. Strategic Information Systems.

Session 4. Business Process Reengineering and IT  
Session 5. Network Computing: Discovery, Communication and Collaboration.  
Session 6. Electronic Commerce.  
Session 7. Impacts of IT on Organizations, Individuals and Society.  
Session 8. Transaction Processing, Innovative Functional Systems, Supply Chain Integration.  
Session 9. Supporting Management and Decision Making.  
Session 10. Data and Knowledge Management.  
Session 11. Intelligent Support Systems.  
Session 12. Planning for Information Technology and Systems  
Session 13. Information Economics.  
Session 14. Systems Development  
Session 15. Managing Information Resources, Control and Security.

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## Technology of Information Systems

MIS 505

New Course

### Description

Information systems rely on a wide array of supporting and enabling technologies. Students must have an understanding of the functionality, capability, and appropriateness of these different technologies from the perspective of designing information system based solutions. This course will provide an introduction to important software technology including office productivity systems, database management systems, programming languages and application development tools. Computer hardware concepts will also be introduced including basic computer architecture, alternative computing platforms, and input/output devices. Finally, the important area of telecommunications and networking technology will be also be covered. Topics include network hardware, operating systems, and topologies, network management, communication protocols, and the Internet.

### Topical outline

Session 1 Introduction to IT  
Session 2 Business Processes and Managerial Decision Making  
Session 3 Office Productivity Systems  
Session 4 Computer Hardware  
Session 5 Database Management Systems  
Session 6 Programming Languages and Application Development  
Session 7 Application Development  
Session 8 Data Warehousing and Decision Support  
Session 9 Computer and Communication Networks  
Session 10 Computer and Communication Networks  
Session 11 Technology of E-Commerce

Session 12 Technology of E-Commerce

Session 13 Advances and Trends in Information Technology

Session 14 Project Presentations & Course summary

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## Systems Analysis

MIS 514

New Course

### Course Description

The course presents an overview of the theory and practice of developing information systems to meet users' needs. The course focuses on tools and techniques that one can use to analyze user requirements. Classical and structured tools and techniques for describing data flow, data structure, and process flow are discussed. The course also surveys important skills for a system analyst such as fact-finding, written and oral communication, interviewing, project management, and cost-benefits analysis.

Upon the successful completion of this course, a student will be able to:

- Understand the systems analyst's role and responsibilities
- Describe the building blocks of an information system
- Understand systems analysis and its different phases
- Perform data modeling
- Perform process modeling
- Understand and perform interaction modeling

### Topical Outline

Session 1: The Systems Development Environment and Role of Systems Analyst

Session 2: Managing the Information Systems Project

Session 3: Automated Tools for Systems Development

Session 4: Determining System Requirements

Session 5: Determining System Requirements (contd.)

Session 6: Structuring System Requirements: Data Modeling

Session 7: Structuring System Requirements: Data Modeling (contd.)

Session 8: Structuring System Requirements: Process Modeling

Session 9: Structuring System Requirements: Process Modeling (contd.)

Session 10: Object-Oriented System Analysis

Session 11: Rapid Application Development

Session 12: System Design and Implementation

Session 13: Presentations

Session 14: Presentations

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**Systems Design**  
**MIS 515**  
**New Course**

**Course Description**

**The course presents an overview of the theory and practice of designing information systems to meet users' needs. The course focuses on tools and techniques that one can use to design systems. Topics covered will include application architecture, database design, input-output design and interface design. The course also surveys important issues relating to system construction, implementation, operations and support.**

**Upon the successful completion of this course, a student will be able to:**

- **Understand the activities in systems design**
- **Understand the tools and techniques involved in systems design**
- **Perform database design**
- **Perform input-output design**
- **Perform user interface design**
- **Understand issues relating to construction and implementation**

**Topical Outline**

**Session 1: The Systems Development Environment and Role of Systems Analyst**

**Session 2: System Design Methods**

**Session 3: Application architecture and Modeling**

**Session 4: Database Design**

**Session 5: Database Design**

**Session 6: Database Design**

**Session 7: Output Design and Prototyping**

**Session 8: Input Design**

**Session 9: User Interface Design**

**Session 10: User Interface Design**

**Session 11: System Construction and Implementation**

**Session 12: Systems Operations and Support**

**Session 13: Presentations**

**Session 14: Presentations**

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**Software Project Management**  
**MIS 516**  
**New Course**

**Description**

**This course is intended to provide students exposure to the issues and challenges both users and systems developers face as they start to develop systems or plan for implementation of technologies in an environment that expects results quickly and successfully. Specifically, by the end of this course, the student should be able to:**

- **Understand the project management concepts**
- **Recognize the differences in scope of implementation of systems and technologies**
- **Understand the tasks involved in support of various phases of a project**
- **Estimate the effort needed to perform tasks**
- **Understand the role of teams and team management**
- **Understand the role of customization and adaptation on project management effort**

### **Topical Outline**

**Session 1 Introduction - Project Management**

**Session 2 Project scope: planning, design or maintenance (similarities and differences)**

**Session 3 Project management tasks for projects of different scope**

**Session 4 Qualitative modeling of project activities - influence diagrams**

**Session 5 Environmental factors and contingency planning**

**Session 6 Sequential Vs concurrent project management - implications**

**Session 7 Resource (skill and time) planning**

**Session 8 Resource allocation and team management**

**Session 9 Project status monitoring and reporting**

**Session 10 Project review and resource re-allocation**

**Session 11 Project management tools and their evaluation**

**Session 12 Project management reporting and analysis**

**Session 13 Project repositories and updating project knowledge**

**Session 14 Project Presentations & Course summary**

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### **Business Process Innovation**

**MIS 525**

**Objective**

**This course introduces the student to business process analysis techniques including process charting, idea generation and impact analysis, and discusses how information technology can support various process improvements. It then moves from the operational process innovation to innovations in management control, planning, communication (inter- and intra-organization) and global operations.**

### **Topical Outline**

**Introduction to business process innovation**

**Discussion of sample business process redesign cases**

**Business process analysis**

**Ideas for process redesign and innovation**

**Impact analysis and the role of IT**

**Process innovation in inter-organizational operations (customer side)**

**Process innovation in inter-organizational operations (supply side)**

**Process innovations in control and monitoring**

**Process innovations in planning**

**Process innovations in communications**

**Process innovations in change management**

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## **Advanced Database Management Systems**

**MIS 606**

**New Course**

### **Description**

**This course is intended to provide students with exposure to current topics of advanced research in database management systems. Organizations with distributed and networked databases face a variety of problems and this course addresses some of the issues in transaction management, concurrency control, deadlocks, replicated data management, query processing, and reliability. Database performance and recovery will also be covered.**

### **Learning Objectives:**

- **Being able to write complex queries using SQL**
- **Clear understanding of the issues in transaction processing**
- **Understanding of factors affecting database performance**
- **Working knowledge of database administration**
- **Understanding of issues related to distributed databases and query processing**
- **Understand the basics of contemporary database topics such as Object-Oriented Databases, Active Databases, Temporal & Spatial Databases, and Web Databases**

### **Topical Outline**

**Session 1 Review of Data Models**

**Session 2 Review of Relational Database Technology**

**Session 3 Query Processing (SQL) and Query Optimization**

**Session 4 Database Administration, Database Performance Tuning**

**Session 5 Transaction Management and Concurrency Control**

**Session 6 Database Security**

**Session 7 Overview of Distributed Databases**

**Session 8 Distributed Query Processing**

**Session 9 Active Databases and Deductive Databases**

**Session 10 Object-Oriented Databases**

**Session 11 Temporal and Spatial Databases and related issues**

Session 12 Web Databases

Session 13 Final Project Presentations

Session 14 Final Project Presentations & Course summary

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## Network Design and Evaluation

MIS 618

New Course

### Description

This course provides a general overview of communications network design. Relevant data communication hardware and software characteristics are examined. Students are introduced to network models, and design of local area networks and wide area network along with Intranet and Extranet. The impact of communications technology on organizations as well as trends in the telecommunications industry is explored.

### Topical Outline

Session 1 Introduction to Network Technology

Session 2 Telecommunications Models and Networks

Session 3 Networked Business Applications

Session 4 Wide Area Networks (WANs): Principles and Components

Session 5 Local Area Networks (LANs): Principles and Components

Session 6 Techniques for Analyzing and Assessing Network Opportunities

Session 7 Networking Opportunities for Improving Organizational Performance

Session 8 Determining Business Networking Requirements

Session 9 Evaluation and Selection of Alternatives

Session 10 Designing a Network

Session 11 Network Management and Security

Session 12 The Internet, The Intranet, JANET, and Special Uses of Telecommunications

Session 13 Laws and Governance of Telecommunications in the U.S.

Session 14 Future Developments in Business Networking Technology and Applications

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## Electronic Commerce

MIS 620

Currently taught as topics course MIS 680

### Description

This course provides students with an analytical and technical framework to understand the emerging world of e-commerce. Students learn how Internet can be used for commerce, what is involved in starting up and operating an Internet business, the complexities of the



**marketplace for e-commerce (i.e., marketing, advertising, consumer demographics, business models, etc), e-commerce strategy and implementation, and the issues surrounding privacy, security, the protection of intellectual property on the Internet.**

### **Topical Outline**

**Session 1 What is E-commerce?**

**Session 2 Foundations of E-Commerce**

**Session 3 Business Models for E-Commerce**

**Session 4 Intranet and Extranet**

**Session 5 Advertising and Marketing on Internet**

**Session 6 Customer service for e-commerce**

**Session 7 Infrastructure for EC**

**Session 8 EC Strategy and Implementation**

**Session 9 Public Policy: From Legal Issue to Privacy**

**Session 10 Electronic Commerce for Service Industries**

**Session 11 Electronic Payment Systems**

**Session 12 Economics, Global, and Other Issues**

**Session 13 Elements of Commercial Website Design**

**Session 14 Future of E-commerce**

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### **Business Applications Development**

**MIS 622**

**Currently taught as MIS 680 topics**

### **Description**

**The primary focus of the course is on the principles and applications of object-oriented methods in information systems. Object-oriented concepts and software design and programming principles will be introduced. The purpose of the course is to train students to write reasonably complex business application programs using Java.**

### **Learning Objectives:**

- **Being able to write, compile, debug, and execute applications in Java**
- **Clear understanding of object-oriented principles**
- **Understanding of factors affecting application design**
- **Working knowledge of java development environments**
- **Understanding of issues related to performance of java-based solutions**
- **Understanding of concepts specific to Java such as multi threading, exception handling, event handling etc.**

### **Topical Outline**

Session 1 Introduction to Object-Oriented Concepts  
Session 2 Programming Basics and Control Structures  
Session 3 Arrays and Strings  
Session 4 Defining Classes  
Session 5 Extending Classes, Inheritance  
Session 6 Stream and File Output, Input  
Session 7 Utility Classes  
Session 8 Creating Windows, Drawing in a Window  
Session 9 Handling Events  
Session 10 Extending the Graphical User Interface  
Session 11 Threads  
Session 12 Database Connectivity  
Session 13 Exception Handling  
Session 14 Final Project

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**Advanced Business Applications Development**  
**MIS 624**  
**New Course**

**Description**

**This course focuses on the issues related to server-side aspects of web-based applications. In particular, it introduces the different solution architectures utilized and their relative advantages and disadvantages. Students are introduced to several server-side technologies such as Java Servlets, Java Server Pages, and Java Beans. This project based course will allow students to get hands on experience through designing and building reasonably complex server-side applications.**

**3Cr.**

**Learning Objectives**

- **Understand the issues and differences between client-side computing and server-side computing**
- **Understanding of server-side architectures**
- **Understanding of communication between client and server**
- **Working knowledge of Java Servlets, Java Server Pages, and Java Beans**
- **Understanding of issues related to performance of java-based solutions**
- **Enterprise data management and transaction processing through the web.**

**Topical Outline**

**Session 1 Introduction, distinction between client-side Vs. server-side**  
**Session 2 Server side solution architectures**

Session 3 Overview of Java Servlets  
Session 4 Handling client request and response  
Session 5 Handling cookies  
Session 6 Session tracking  
Session 7 Overview of Java Beans  
Session 8 Introduction to Java Server Pages  
Session 9 Integration of Java Server Pages and Java Beans  
Session 10 Custom JSP Tags  
Session 11 Integrating Servlets and JSP  
Session 12 Using Applets and Servlet front ends  
Session 13 JDBC and database connectivity pooling  
Session 14 XML and Java Programming

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## Decision Support Systems

MIS 636

### Description

Spreadsheets are one of the most widely used tools in the business world. They have evolved into a functionally rich platform for quantitative business modeling and decision support system development.

This course will allow students to become power users and developers of spreadsheet based decision support tools for commonly faced managerial decision making problems. They will learn how to conduct "what if?" type analyses, use advanced spreadsheet features such as pivot tables, statistical and financial analysis functions, internal database features, querying external data sources, graphical data display, scenario analysis, risk analysis, goal seeking and solving optimization problems. Students will also learn how to create spreadsheet based decision support tools by using application development features such as Visual Basic for Excel and integrating Excel with other Microsoft Office products such as MS Access and MS Word. This course will integrate the use of spreadsheets with applied management science topics such as decision analysis, Monte-Carlo simulation and optimization models.

### Topical outline

Session 1 Introduction – DSS, Modeling, Application Development with Excel

Session 2 VBA for Excel

Session 3 Data analysis and display

Session 4 DSS development with VBA/Integration of Office products

Session 5 Decision Analysis

Session 6 Decision Analysis

Session 7 Optimization with Solver

Session 8 Optimization with Solver

Session 9 Practical Queueing and Inventory Modeling

Session 10 Advanced DSS development topics  
Session 11 Simulation  
Session 12 Simulation  
Session 13 Simulation  
Session 14 Project Presentations & Course Summary

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## Knowledge Based Systems

MIS 638

New Course

### Description

This course is intended to provide students exposure to the issues and challenges both users and systems developers face as they analyze and evaluate the potential support of knowledge based systems to meet the qualitative decision making processes as well as support the operational heuristics within an organization. Specifically, by the end of this course, the student should be able to:

- Distinguish between heuristic based and algorithmic based decision making
- Understand the nature of AI in support of heuristic based systems
- Understand the differences between various knowledge acquisition techniques, including machine learning techniques
- Represent this knowledge using appropriate representations
- Prototype the knowledge base using various ES shells
- Verify the knowledge base for consistency and completeness
- Validate the knowledge base for its face and content validity
- Understand the diffusion of this technology to experts and users
- Develop strategies for system implementation, evaluation and maintenance

### Topical Outline

Session 1 Introduction - Decision Process Framework

Session 2 Knowledge based systems for competitive advantage

Session 3 Knowledge acquisition - Traditional techniques

Session 4 Knowledge acquisition - Machine learning techniques

Session 5 Knowledge representation and Representational bias

Session 6 Prototyping and Version management

Session 7 Knowledge base verification

Session 8 Knowledge base validation

Session 9 Implementation and Integration

Session 10 Implementation and Organizational diffusion

Session 11 Evaluation and update

Session 12 Advanced applications in AI

**Session 13 Advanced applications in AI**  
**Session 14 Project Presentations & Course summary**

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**Enterprise Resource Planning**  
**MIS 640**  
**New Course**

**Description**

**This course provides an overview of ERP, a system for effectively planning and managing all the resources of an enterprise. Students gain a broad perspective on enterprise resource planning and enterprise resource management. They learn about issues involved in successfully selecting, implementing, and utilizing Enterprise Resource Planning for improved overall organizational competitiveness. The recent migration of ERP to Internet and future of ERP are also examined.**

**Topical Outline**

**Session 1 Introduction to ERP**  
**Session 2 Enterprise Resource Management**  
**Session 3 Customer Integration**  
**Session 4 Engineering Integration**  
**Session 5 Manufacturing Integration**  
**Session 6 Sales and Operations Integration**  
**Session 7 Distribution Integration**  
**Session 8 Integrating the Supply Chain**  
**Session 9 ERP System Requirements**  
**Session 10 Selecting the Right ERP System**  
**Session 11 ERP Implementation**  
**Session 12 Implementation: Generalized Industry Application**  
**Session 13 ERP and E-Business**  
**Session 14 Future of ERP**

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**Supply Chain Management**  
**MIS 642**  
**Course Description**

**Information technologies have enabled the efficient flow of information, materials and services from raw materials suppliers through to final consumers by advancing supply chain integration and coordination. Aspects related to logistics, operations and information systems, as well as coordination strategies and supply chain partnerships are included.**

## Learning Objectives

- Understand the impact of supply chain management on organizational performance.
- Understand the influence of integrated supply chain management on functional activities such as product design, information systems, manufacturing planning and control, inventory management, human resource development, financial planning, forecasting, sales, quality management, etc.
- Understand the challenges involved in implementing an integrated supply chain management strategy, and ways to meet these challenges.

## Topical Outline

Session 1 Introduction to Supply Chain Management.

Session 2 The Role of Information Systems and Technology in Supply Chain Management.

Session 3 Developing and Maintaining Supply Chain Relationships.

Session 4 Determination of Information Requirements for a Supply Chain

Session 5 Reengineering Supply Chain Logistics, Importance of Time, Performance Measurement, Incentives.

Session 6 International Supply Chain Management.

Session 7 IOIS and Information Technology Applications for Supply Chain Management.

Session 8 Supply Chain Management and Product Design, Demand Forecasting, Planning and Scheduling, Inventory Management, Purchasing

Session 9 Managing Product Variety

Session 10 Managing the Flow of Materials across the Supply Chain.

Session 11 Network Configuration

Session 12 Customer Value

Session 13 Financial Evaluation of Supply Chain Decisions

Session 14 Future Challenges in Supply Chain Management.

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## Simulation in Management

MIS 644

Description

This course is intended to give students the opportunity to be business modelers. Students will become familiar with both the methodology and application of computer simulation modeling within the context of managerial decision making under uncertainty and business process design and analysis. Specifically, by the end of this course, the student should be able to

- Identify business situations in which computer simulation is appropriate
- Understand the role that computer simulation plays in the broader context of analyzing complex business systems
- Understand the statistical underpinnings of computer simulation modeling
- Develop conceptual discrete event models of complex business systems
- Develop spreadsheet based simulation models for decision making under risk/uncertainty

- Develop dynamic computer simulation models using a discrete event simulation package
- Collect and analyze data to estimate model input parameters
- Verify and validate simulation models
- Design experiments to compare system alternatives
- Interpret and analyze the output of computer simulation models
- Design and carry out a simulation study of a realistic business problem

### Topical outline

Session 1 Introduction – Business Modeling

Session 2 Overview of Discrete Event Simulation

Session 3 Statistics for Simulation – A Review

Session 4 ProModel – A Discrete Event Simulation Development Tool

Session 5 Modeling of Service Systems

Session 6 Modeling of Manufacturing/Material Handling Systems

Session 7 Data Input Analysis

Session 8 Spreadsheet Based Simulation Modeling

Session 9 Analyzing Simulation Output

Session 10 Verification and Validation

Session 11 Designing Simulation Experiments

Session 12 Modeling of Information Systems

Session 13 Simulation Optimization

Session 14 Project Presentations & Course Summary

## Data Warehousing and Data Mining

MIS 646

New Course

### Description

This course will provide students with an introduction to data warehousing, online analytical processing and data mining. Students will gain the skills necessary to evaluate the potential for these tools to improve managerial decision making from the perspective of user, manager and developer. Specifically, the student should be able to:

- Understand the role that data warehouses, OLAP, and data mining tools can play in business
- Participate meaningfully in the process of evaluation, selection, implementation and management of these tools
- Understand the differences between relational database and multidimensional database modeling
- Design a domain specific data warehouse
- Appreciate the practical challenges of data cleaning and transforming required for data warehousing
- Differentiate between OLAP technologies

- Understand common data mining techniques and tools with respect to their potential for improving managerial decision making

## Topical outline

Session 1 Introduction – Why Data Warehousing?

Session 2 Review of Relational Database Technology

Session 3 Data Warehouse Architecture

Session 4 Data Modeling - Star Schemas and Snowflake Schemas

Session 5 Domain Specific Data Modeling

Session 6 Data Extraction, Transformation and Loading

Session 7 Data Warehouse Development Tools

Session 8 Performance Monitoring and Management

Session 9 OLAP, ROLAP, MOLAP and Query Tools

Session 10 Intranet Data Warehouse and Related Issues

Session 11 Overview of Data Mining, and Business Applications of Data Mining

Session 12 Accessing and Preparing Data, Data Mining Techniques

Session 13 Data Mining Tools, Data Visualization, and Integration

Session 14 Project Presentations & Course Summary

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## IT Management Strategy

MIS 650

New Course

Traditionally, the MIS area within a firm has focused on organizational and behavioral issues in planning and implementation, and methodological issues in the development of information systems that meet business needs. However, both the market forces and computer and communication technology innovations started to impact the MIS function within a firm. The market forces are impacting the application needs and systems (e.g. work-flow systems, executive information systems, decision support systems, etc.), and the computer and communication technology innovations have allowed many new information processing technologies (e.g. distributed data bases, knowledge bases, multi-media, internet, imaging, client-server environments, etc.) to enter into the market place to support the application needs.

## Objective

The rapidity with which both the business needs and information technologies are changing has influenced many MIS managers within a firm rethink their mission and strategy, as well as their core competencies. Many have started to move away from internal (or in-house) systems development to the management of information technologies (planning, analysis and acquisition, and implementation of appropriate systems) to successfully meet the changing business needs. To address these changing needs, this capstone course is organized as follows:



## Segment 1 Business Process Redesign and Requirement Engineering

In this segment, the role of business process reengineering and redesign will be studied both from an organizational view point (how to manage the effort and what are some of the factors that can contribute to its success and failure) and a methodological view point (how to generate ideas for process redesign - using both a clean sheet as well as the current system). Our work with a few firms in the process reengineering area and the methodologies we are testing (as a research project) will be discussed during this segment.

## Segment 2 Technology Evaluation and Software Engineering

Given that many organizations are outsourcing some of their IS function, it is critical that managers of today fully understand the impact of such outsourcing on the corporate knowledge base, critically evaluate the role of various information technologies in their application environment (since they can't rely on an outside vendor to be fully cognizant of these issues), and integrate these application technologies effectively into their operations. In addition, since software design is becoming very similar to product design, many of the object oriented approaches can be used by systems professionals to assemble software as opposed to coding them each time. Some of these issues will be discussed in this segment.

## Segment 3 IS Planning and IT for competitive advantage

Traditional role of IS managers in the planning process has been to prioritize systems based on their costs and benefits. Recent trend has been to make the evaluation more comprehensive so that several qualitative factors can also be considered in the evaluation process. However, with the changes occurring in the business today, IS professionals and user managers have to look towards IT for providing them a competitive advantage. In this segment, some of the resource based theories are used to understand the role of strategic resources a firm can use to gain competitive advantage, and evaluate how IT can be used to sustain such an advantage over a longer period of time. Our work in the use of expert/knowledge based systems technology will be used to illustrate this approach. In addition, the role of electronic commerce, imaging, EDI, etc. will be looked at from an opportunity identification standpoint.

## Segment 4 Change Management and Learning Organizations

This module looks at how organizations can use the concepts of innovation management to manage change. Many of the innovation methods currently used in the marketing literature are intended to make a customer purchase a new product or switch to a new brand, and the same methods can also be used to make an employee switch from one technology to another. However, there are some differences in the way we develop diffusion strategies to make customers adopt and employees adopt. Some of these will be discussed in this segment. In addition, the impact of creating a learning environment in an organization to create change as opposed to manage change will be discussed. Our work in the diffusion strategy area and our evaluation of a learning environment created in an IS organization will be used to illustrate some of these issues.

**Course Requirement:**

**As part of the course each student will complete an individual comprehensive written project or case which integrates the strategic issues discussed in the course with the IT issues covered throughout the MSITM program. This project will help the student to better understand the role of IT and IT management in strategic planning within an organization.**

# Senate Budget Review Committee Report

Master Of Science In Information Technology Management Program

Winter, 2001

## MEMORANDUM

TO: Louis Esposito  
Vice President for Academic Affairs

FROM: Michael B. Smith, Chair  
Senate Budget Review Committee

RE: Committee response to proposal a Master of Science in Information Technology Management (MSITM)

DATE: March 14, 2001

This memorandum summarizes the Senate Budget Review Committee's review of the items listed above, reflecting the consensus reached during our meeting on March 8, 2001. The original draft of the report on the Doctoral Programs in Physical Therapy was written by Pat Nicosia, and the original draft of the report on the MSITM was written by Gadis (Buck) Dillon. After slight revisions were suggested by various committee members, the committee chair organized the documents into this final memorandum. Committee members who contributed to the discussion, either in person or by email, were: Buck Dillon, Marc Lipman, Austin Murphy, Pat Nicosia, Mohinder Parkash, Michael Smith, and Gloria Sosa.

## MASTER OF SCIENCE IN INFORMATION TECHNOLOGY MANAGEMENT

The Senate Budget Review Committee has reviewed the proposal for the Master of Science in Information Technology Management (MSITM) degree, proposed by the Department of Decision and Information Sciences in the School of Business Administration. We believe that

there is significant demand for the MSITM degree, that the department has the faculty capabilities to offer the degree program, and that the proposal should be financially sound. Accordingly, Senate Budget Review Committee supports this proposal.

The proposal includes supportive comments from a number of prospective employers of the MSITM program. Demand for graduates of Information Technology programs is quite high. Some MSITM students might otherwise have enrolled in the MBA at OU, resulting in no net increase in enrollments. However, the MBA is a general business graduate program; the MSITM is a very specialized graduate degree directed toward a very focused career path. The MSITM program projection of 25 students per year, averaging 18 credits, seems quite reasonable. Much higher demand would not be unexpected.

Per the proposal, no additional faculty positions are requested to implement the MSITM program. New courses in the MSITM program would be taught by existing faculty, shifting existing teaching responsibilities and consolidating some courses. This seems viable. The budget projections included in the proposal are based on annual enrollments of 25 new students. The text of the proposal does indicate that higher annual enrollments (35-40 new students per year) would likely require additional sections and a new faculty line. The proposal does indicate no new faculty needed unless enrollment exceeds expectations. The Senate Budget Review Committee does consider it possible that just achieving the budgeted steady state enrollment of 50 students in the program across all years (25 new students per year; average two years to complete) might require the addition of another faculty line. Even so, it does appear that program revenues would easily support a new faculty line.

Other costs associated with the MSITM program, including marketing costs, administration costs, and graduate assistant stipends, seem appropriate and adequately supported by program tuition. Library resources also seem adequate.

The Senate Budget Review Committee had noted some minor flaws in the budget originally attached to the proposal as submitted. After discussions with the department chair, the original budget was revised and will be distributed at the Senate meeting. SBRC considers the revised budget appropriate. That revised budget will replace the original budget as the proposal goes forward. Per the revised budget, the proposed MSITM program appears quite sound financially and should provide a net positive contribution to institutional resources.

## **Senate Planning Review Committee Report**

Master Of Science In Information Technology Management Program

To: University Senate

From: Senate Planning and Review Committee

Frances Jackson, Chair

Re: Masters Degree in Information Technology

SPRC received the above named proposal which is being submitted by the School of Business Administration. This program will be offered by the Management Information Systems (MIS) department. For those not familiar with IT, the proposal is not entirely clear on just what IT is. However, one of the committee members explained the purpose of IT and also compared this proposal to a recent proposal submitted in Information Systems Engineering by the School of Engineering and Computer Science.

Students must complete 33 credit hours of advanced IT management and 18 hours in the IS core, for a total of 51 credits. At least two other universities, U of M Dearborn and Central Michigan University offer IT programs at the graduate level. It is projected that this program will admit 25 new students per year. At this time, no new faculty lines are needed. The proposal requests the addition of 2 new laptops. No additional resources are needed for the program at this time. However, there is a need for additional library holdings than range in cost from \$7500 to \$9872 annually over the first 5 years of the program. How this cost will be met is unclear. Given the recent report presented to the Senate on the state of the library, this is a crucial question that impacts the approval of this program.

One minor concern emerged from the discussion of this proposal. Given what is happening to many web-based companies, some committee members had questions about the viability of offering an IT degree at this time. Other committee members felt that the IT proposal encompassed more than web-based technology, and thus this was not a major issue. Further discussions with TJ Wharton confirmed this latter view. While IT does encompass the development of web-based software, IT is concerned with a broader array of software programs than those used by web-based businesses.

SPRC supports the implementation of this new program. We believe the need has been adequately documented in the proposal. As was mentioned with the ISE proposal submitted by SECS, it would appear there is sufficient overlap that some collaborative activities might naturally occur between the two programs. In the report on the SECS proposal we suggest one such collaborative project could be solving the problems of the Banner System. A potentially grateful university awaits the response of these Schools to this challenge.